

## **The Royal Bank of Scotland Business of the Year Award**

### **Jeremy France Jewellers**

Established in 1990, Jeremy France Jewellers is an independent working goldsmith and retailer in Winchester, employing 19 staff with a turnover approaching £2million.

Despite the difficult economic climate this business has seen sales grow by an average of 15% year on year. In the past year alone the business has increased it's client database by 2000. Exemplary service from a happy workforce ensures this well known Winchester business continues to go from strength to strength.

### **A Peagreen Company Ltd**

This business was established in 1996 and produces designs which are used by clients for fabric, paper, ceramics, interiors and gift wear. Peagreen now consists of 9 designers and an office manager. Based in Winchester city centre this business is truly international and has built up an impressive client base across Europe, the USA and Asia. Spreading the business across many different market sectors means that Peagreen is well placed to overcome any local economic difficulties and continue to build upon their success thus far.

### **Colourworld**

This highly regarded print company excels in high quality levels of service coupled with quick turnaround times. Continued investment in the latest technologies has meant that Colourworld has been able to handle ever greater volumes of work while at the same time improving efficiency. The business has clear plans for expansion through investment in additional sites. All in all, 2008 looks set to be another successful year for this thriving Winchester business.

### **TFW – The Furniture Warehouse**

Amidst strong competition and a challenging retail market, TFW has expanded its business considerably in the past 18 months with growth of 20% in the past 12 months alone. More importantly, profits have risen by 250% and annual turnover is expected to reach 3.7 million. Judges were particularly impressed by this business's clear plans for expansion and the diversity of methods by which the business reaches its potential clients.